Message Text

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E.O. 11652: N/A

TAGS: ETRD, BTRA, CH, US

SUBJECT: EIA VISIT TO PRC

- 1. CAPPING OVER TWO YEARS OF EFFORT, THE ELECTRONIC INDUSTRIES ASSOCIATION (EIA), A TRADE GROUP REPRESENTING US FIRMS IN THE COMMUNICATIONSMANUFACTURING FIELD, THIS WEEK RECEIVED AN INVITATION FROM THE CHINA NATIONAL MACHINERY IMPORT AND EXPORT CORPORATION TO SEND A DELEGATION TO THE PRC THIS SUMMER.
- 2. THE EIA HAS COMMUNICATED ITS ACCEPTANCE TO MACHIMPEX AND IS PRESENTLY FORMING A GROUP OF TEN SENIOR REPRESENTATIVES FROM THE INDUSTRY. THE DELEGATION, WHICH WILL BE HEADED BY GLEN SOLOMON, CHAIRMAN OF THE EIA BOARD OF GOVERNORS (ALSO PROGRAM DIRECTOR/INDUSTRY RELATIONS FOR IBM) AND WILL ALSO INCLUDE EIA STAFF VP JOHN SODOLSKI, EXPECTS TO ARRIVE IN PEKING JULY 27 FOR A VISIT OF A WEEK LIMITED OFFICIAL USE

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TO TEN DAYS.

3. THIS WILL BE FIRST US TRADE DELEGATION REPRESENT-ING A MANUFACTURING ASSOCIATION TO VISIT THE PRC. EIA HAS MOUNTED SIMILAR TRADE MISSIONS TO EAST EUROPEAN COUNTRIES AND WE BELIEVE THEY HAVE THE EXPERIENCE AND RESOURCES TO

MAKE A CREDIBLE SHOWING IN PRC. EIA HAS REQUESTED A DEPARTMENT BRIEFING PRIOR TO DEPARTURE. WE HAVE INDICATED THAT USLO WOULD ALSO BE PLEASED TO BRIEF GROUP. USLO MAY WISH TO TAKE ADVANTAGE OF THIS OPPORTUNITY TO HOST A RECEPTION FOR THE GROUP, INVITING APPROPRIATE MFT AND FTC OFFICIALS. PLEASE ADVISE. WE HAVE NOT DISCUSSED WITH EIA POSSIBLE PARTICIPATION BY USLO OFFICER IN ANY OF THEIR ACTIVITIES, BUT WOULD WELCOME YOUR VIEWS. KISSINGER

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